AWS Announces IBM Winner of the 2023 Global Systems Integrator Partner of the Year Award

AWS recognises AWS Partners in UK and Ireland as leaders in helping customers drive innovation

LONDON, UK, 5 December, 2023 – Amazon Web Services, Inc. (AWS), an Amazon.com company, today announced the 2023 UK and Ireland AWS Partner Award winners, recognising leaders around the globe playing a key role helping customers drive innovation and build solutions on AWS.

Announced at AWS re:Invent 2023, AWS Partner Awards recognise our Top Partners of the Year and Rising Star Partners of the Year, whose business models have embraced specialisation, innovation, and collaboration over the past year. AWS Partner Awards recognise partners whose business models continue to evolve and thrive on AWS as they work with customers.

Rahul Kalia, Managing Partner, IBM Consulting UK and Ireland said: "IBM is delighted to receive the AWS UK and Ireland GSI Partner of the Year Award for 2023. This award recognises the collaboration, business growth and industry transformation that our strategic partnership delivered this year. We look forward to continue working together with AWS to bring generative AI and hybrid cloud solutions, and expertise to our clients with speed, scale and trust."

The AWS Partner Network (APN), is a global partner program, focused on helping partners build successful AWS-based businesses or solutions by providing business, technical, marketing, and go-to-market support. The APN includes Independent Software Vendors (ISVs) and Systems Integrators (SIs) around the world, with AWS Partner participation growing significantly during the past 12 months.

A panel of AWS experts selected the winners based on objective criteria. Top GSI Partners are recognised for having provided significant contributions related to revenue, launched opportunities, net new certified individuals and AWS designations earned.

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https://uk.newsroom.ibm.com/AWS-Announces-IBM-Winner-of-the-2023-Global-Systems-Integrator-Partner-of-the-Year-Award